TOWN OF DAVIE TOWN COUNCIL AGENDA REPORT

TO: Mayor and Councilmembers

FROM/PHONE: Bruce Taylor/954-327-3741

PREPARED BY: Heidi G. Klemm

SUBJECT: Resolution

AFFECTED DISTRICT: Townwide

ITEM REQUEST: Schedule for Council Meeting

TITLE OF AGENDA ITEM: CONTRACT RENEWAL - A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, APPROVING THE FIRST RENEWAL OF THE CONTRACT AWARDED TO METRON-FARNIER, LLC FOR EQUIPMENT TO CONVERT WATER METERS TO AN AUTOMATED METER READING SYSTEM (R-2009-168)

EXECUTIVE SUMMARY: BID RENEWAL

- . Contract for automated meter reading equipment was awarded to Metron-Farnier, LLC in July 2009
- . Original contract term is for one (1) year with the option to renew for five (5) additional one (1) year periods.
- . Metron-Farnier, LLC. has agreed to renew the contract which will include a price reduction that will save the Town approximately \$12,000
- . The Utilities Department would like to recommend renewal of this contract
- . This is the first renewal option on this contract
- . Renewal term is for one (1) year

PREVIOUS ACTIONS: R-2009-168, R-2009-118

CONCURRENCES: N/A

FISCAL IMPACT: Yes

Has request been budgeted? Yes

If yes, expected cost: \$834,313

Account name and number: Capital Outlay (040-1058-536-6400)

Additional Comments:

RECOMMENDATION(S): Motion to approve resolution

Attachment(s): Resolution, Utilities Department Recommendation, Letter from Metron-Farnier, LLC, R-2009-168 with attachments.

RESOLUTION NO.

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, APPROVING THE FIRST RENEWAL OF THE CONTRACT AWARDED TO METRON-FARNIER, LLC FOR EQUIPMENT TO CONVERT WATER METERS TO AN AUTOMATED METER READING SYSTEM (R-2009-168), AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Town awarded the contract for equipment to convert meters to an automated meter reading system to Metron-Farnier, LLC (R2009-168); and

WHEREAS, the terms and conditions of the contract allow for five (5) one (1) year extensions by mutual agreement of the parties; and

WHEREAS, Metron-Farnier, LLC has agreed to renew the contract for the first one (1) year renewal term at a cost reduction which will save the Town approximately \$12,000.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA.

SECTION 1. The Town Council wishes to accept the one (1) year renewal of the contract awarded to Metron-Farnier, LLC covering the period beginning July 29, 2010 and ending July 28, 2011.

SECTION 2. The Town Council hereby authorizes the expenditure from the Utilities Department Capital Outlay account.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _	DAY OF	, 2010.

MAYOR/COUNCILMEMBER ATTEST:				
TOWN CLERK				
APPROVED THIS	DAY OF	, 2010.		



• DAVIE, FLORIDA 33314 PHONE: 954.797. • FAX: 954.797. • WWW.DAVIE-FL.GOV

Memorandum

TO:

Herb Hyman, Procurement Manager

FROM:

William T. Peele, Superintendent of Operations

THROUGH: Bruce Taylor, Utilities Director

SUBJECT:

Bid Recommendation - Automated Meter Reading

DATE:

May 6, 2010

Attached please find a letter from Metron-Farnier expressing their desire to renew the contract for automated meter reading equipment for the first one year renewal term. Metron-Farnier has agreed to reduce the cost of the radio transponders for this renewal by \$2.00 per unit (\$3.50 instead of \$5.50). This will afford the Town a cost savings of approximately \$12,000 on the last two routes that will be converted.

We would like to recommend the renewal of this contract for one year beginning on July 29, 2010 and ending on July 28, 2011.

If you have any questions, please contact me.

:hgk



Advanced Single-Jet Technology

May 4, 2010

Town of Davie Utilities 3500 NW 76th Avenue Davie, FL 33314

Attention: Heidi Klemm

Administrative Aid

Reference: Extension of Bid Pricing for "AUTOMATED METER READING

SYSTEM", B-09-18

Dear Ms. Klemm,

Per the terms of the contract, Metron-Farnier would like to offer the Town of Davie an extension of the above referenced bid pricing, dated February 4, 2009, for an additional year. This extension represents the first of a possible five successive one year period extensions.

Please note that all prices and terms remain the same with the exception of item 5, "Factory wired/configured two-way RF-based Pit-Mounted Radio Transponder installed on Utility purchased register or water meter". Item 5's unit cost has been reduced from \$5.50 each to \$3.50 each for this extension. Based on Cycle 2 and Cycle 4 routes, the Town of Davie will reduce costs by nearly \$12,000.

Thank you for your interest in Metron-Farnier products and services.

Very Truly,

Ted Worth

Ted Worth
Regional Manager – Southeast
Metron-Farnier

Phone: (303) 449-8833

Automated Meter Keading System Including Equipment Software and Installation Bid No. 09-18

BID SHEET

<u>ITEM</u>	DESCRIPTION	QTY.	UNIT PRICE	TOTAL PRICE
1.	Vehicle-Based Reading Equipment	1 EA	s 98,50	\$ <u>\$</u> \$ 98,50
2.	RF-based Pit-Mounted Radio Transponder with two-way data-logging and configuration	250 EA	\$	\$ 48,50
3.	System Training	l EA	s	s
4.	Software	1 EA	\$	s
5.	Factory wired/configured two-way RF-based Pit-Mounted Radio Transponder installed on Utility purchased register or water meter	1 EA	\$ <u>5.50</u> 3.50	\$ 550 3.50
6.	Installation of Factory wired/configured two-way RF-based Pit-Mounted Radio Transponder on existing MANUAL meters (in field - labor only)	1 EA	\$_25 ⁶⁰	\$ 2567
7.	Retrofit Installation of Factory wired/configured new meter (5/8" x 3/4") with transponder (in field - labor only)	1 EA	\$ 5000	\$ 5000
8.	Retrofit Installation of Factory wired/configured new meter (1") with transponder (in field - labor only)	1 EA	s 100 °°	\$ 10000
9.	Retrofit Installation of Factory wired/configured new meter (1-1/2") with transponder (in field - labor only)	1 EA	\$ 25000	s_250°°
10:	Retrofit Installation of Factory wired/configured new meter (2") with transponder (in field - labor only)	1 EA	\$ 25000	s_250_

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RESOLUTION NO. R-2009-168

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE BID SUBMITTED BY METRON-FARNIER, LLC FOR EQUIPMENT TO CONVERT WATER METERS TO AN AUTOMATED METER READING SYSTEM.

WHEREAS, the Town Council of the Town of Davie, Florida, approved the purchase of an automated meter reading system (R2009-118); and

WHEREAS, the Town solicited sealed bids for this automated meter reading system which included equipment to convert meters to be read electronically; and

WHEREAS, the Utilities Department will now be purchasing the parts necessary to convert new and existing water meters to be automatically read by our new system; and

WHEREAS, after review, the Town Council wishes to accept the bid from Metron-Farnier, LLC as the lowest responsive bidder.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA.

SECTION 1. The Town Council hereby accepts the bid from Metron-Farnier, LLC for parts necessary to convert existing and new meters to an automated meter reading system.

SECTION 2. The initial contract term is one (1) year with an option to extend the contract for five (5) additional one (1) year terms by mutual agreement of the parties. Contract extensions, if appropriate, will be handled administratively.

SECTION 3. The Town Council hereby authorizes the expenditure from the Utilities Department Capital Outlay account.

SECTION 4. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _ 29 to DAY OF _ July_

APPROVED THIS 29 DAY OF _____ LLY

TOWN OF DAVIE, FLORIDA Bid Specifications For Automated Meter Reading System Including Equipment Software and Installation Bid No. 09-18

EXHIBIT "A"

BID SHEET

<u>ITEM</u>	DESCRIPTION	QTY.	UNIT PRICE	TOTAL PRICE
1. 2.	Vehicle-Based Reading Equipment RF-based Pit-Mounted Radio Transponder with two-way data-logging and configuration	1 EA 250 EA	\$	s 98,50 24,625
3.	System Training	1 EA	s	s
4.	Software	1 EA	\$ Ø	\$ <u></u>
5.	Factory wired/configured two-way RF-based Pit-Mounted Radio Transponder installed on Utility purchased register or water meter	1 EA	\$ <u>5,50</u>	\$ 550
6.	Installation of Factory wired/configured two-way RF-based Pit-Mounted Radio Transponder on existing MANUAL meters (in field - labor only)	1 EA	\$ 25 ⁶⁰	\$ 2560
7.	Retrofit Installation of Factory wired/configured new meter (5/8" x 3/4") with transponder (in field - labor only)	1 EA	\$ 5000	\$_5000
8.	Retrofit Installation of Factory wired/configured new meter (1") with transponder (in field - labor only)	1 EA	\$ 10000	\$
9.	Retrofit Installation of Factory wired/configured new meter (1-1/2") with transponder (in field - labor only)	1 EA	\$ 2500	s 250°°
10:	Retrofit Installation of Factory wired/configured new meter (2") with transponder (in field - labor only)	1 EA	\$ 25000	\$_250

TOWN OF DAVIE, FLORIDA Bid Specifications For Automated Meter Reading System Including Equipment Software and Installation Bid No. 09-18

EXHIBIT "A"

11.	Provide and Install In-Vehicle Mounting System	1 EA	\$ 300	\$_300°°
12.	Annual Maintenance Agreement	1 EA	\$ 1500	\$ 150000

Quantities listed are for bid evaluation purposes only.

PRICING FOR BID B-09-18

TOTAL COST _	\$ 27,105,50		
BIDDER:	Metron-FARNIER		
ADDRESS:	5665 AIRPORT BLVD		
	Boulder, Co 80301		
	·		
BY:	Ted Work		
Signature			
	TED WORTH		
	Please Type or Print Name Here		
TITLE:	Regional MANAGER - Southeast		
DATE:	2/4/09		
PHONE:	800-763-8766 (c) 720-641-526D		
FAX:	303-449 - 1464		
FEIN:	8413 28980		

Will your firm accept payment via Town of Davie procurement card? Please circle one YES NO

All bidders must submit a completed W-9 Form and a completed Vendor/Bidder Disclosure Form with their bid.